

# CIS

Integrated Life Support Services

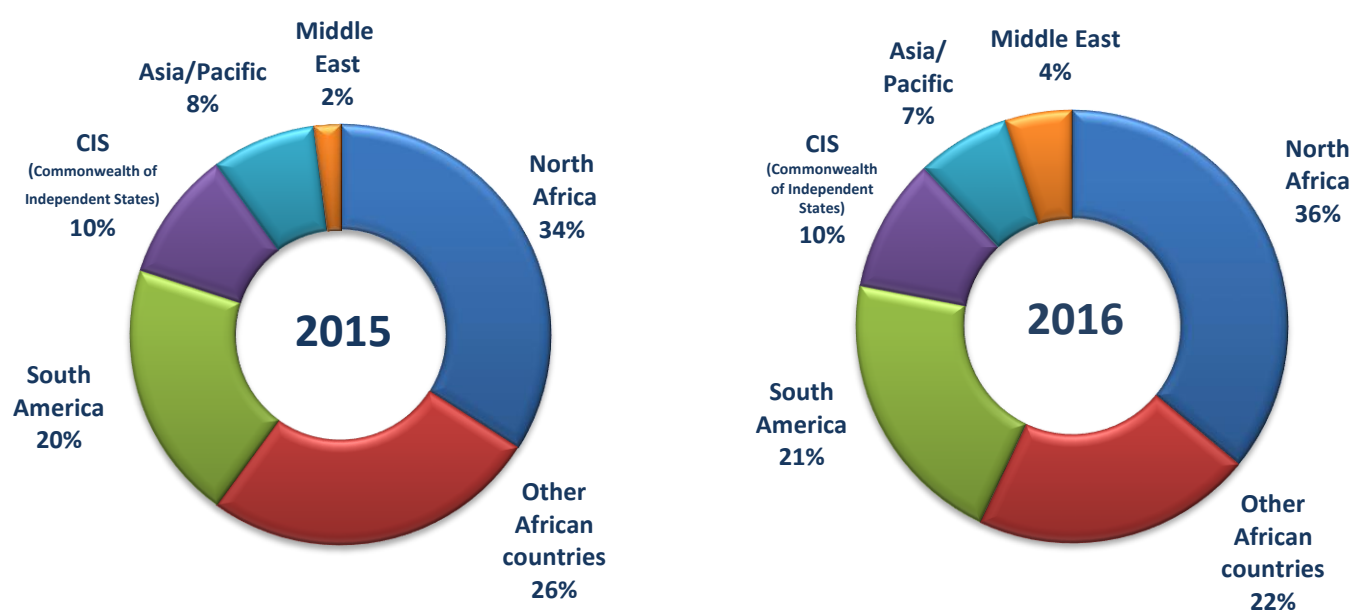
Marseilles, 25 January 2017

## 2016 annual sales: €250 million + 1.4% at constant exchange rates Renewed growth in 2<sup>nd</sup> half

Revenue (€m)	2015	2016 at cc*	Change at cc*	2016
First quarter	72.1	71.3	-1.1%	60.7
Second quarter	71.1	70.1	-1.3%	60.7
Third quarter	65.9	66.8	+1.3%	62.0
Fourth quarter	62.9	67.5	+7.4%	66.2
<b>Full-year</b>	<b>272.0</b>	<b>275.7</b>	<b>+1.4%</b>	<b>249.6</b>

\* At constant currency

### Revenue by region



## **Return to revenue growth confirmed in fourth quarter**

The gradual improvement in energy prices since the beginning of the year is reflected at the level of revenue. The renewed momentum of the third quarter continued in the fourth quarter with revenue growth of 5.2% (+7.4% at constant exchange rates).

For the full year, as expected, 2016 revenue amounted to €250 million, up 1.4% at constant exchange rates (-8.2% on a reported basis). The negative foreign exchange effect came to €26 million and decreased gradually over the period (€1.3 million in Q4 vs. €10.6 million in Q1).

## **Reinforced positions and development in new operating countries**

Growth in the period was largely driven by Algeria, Kazakhstan and Saudi Arabia (with a threefold increase in sales), Mongolia and Mauritania.

The Group also strengthened its foothold in markets offering strong growth potential in West Africa and the Middle East, notably by expanding into two new countries:

- in Niger, AREVA awarded CIS a contract to manage accommodation services at two mining sites. This strategic positioning also enabled the Group to launch new activities in the Defence sector.
- in Kuwait, CIS multiplies business development initiatives focusing on major infrastructure and petroleum projects.

In addition, CIS has continued its business development in Somalia with the armed forces operating in this country.

## **CIS continues to expand its commercial organisation and service offering in order to profit from the rebound expected in 2017.**

*CIS is specialised in the management of remote sites in extreme environments, onshore and offshore. As a services integrator, the Group has developed a comprehensive service offering (catering and living accommodations, facilities management and support services) that allows it to provide customers with turnkey solutions. Present in nearly 30 countries with 200 operating sites and a worldwide staff today numbering more than 11,000, CIS has a strong commitment to contributing to the economic and social development of the local populations and countries where it operates.*

*Next press release: 20/04/2017 after the close of trading: 2016 results*

Euronext Paris Segment C - ISIN FR0000064446 - CAC All-Tradable, CAC Mid & Small

Reuters CTRG.PA - Bloomberg CTRG:FP [www.cis-catering.com](http://www.cis-catering.com)

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