

# CIS

Integrated Life Support Services

Marseilles, 27 April 2016

## 2016 first-quarter sales

- **Resilient performance within a continuing weak economic climate**
  - **Turnover down marginally at constant exchange rates (-1%)**

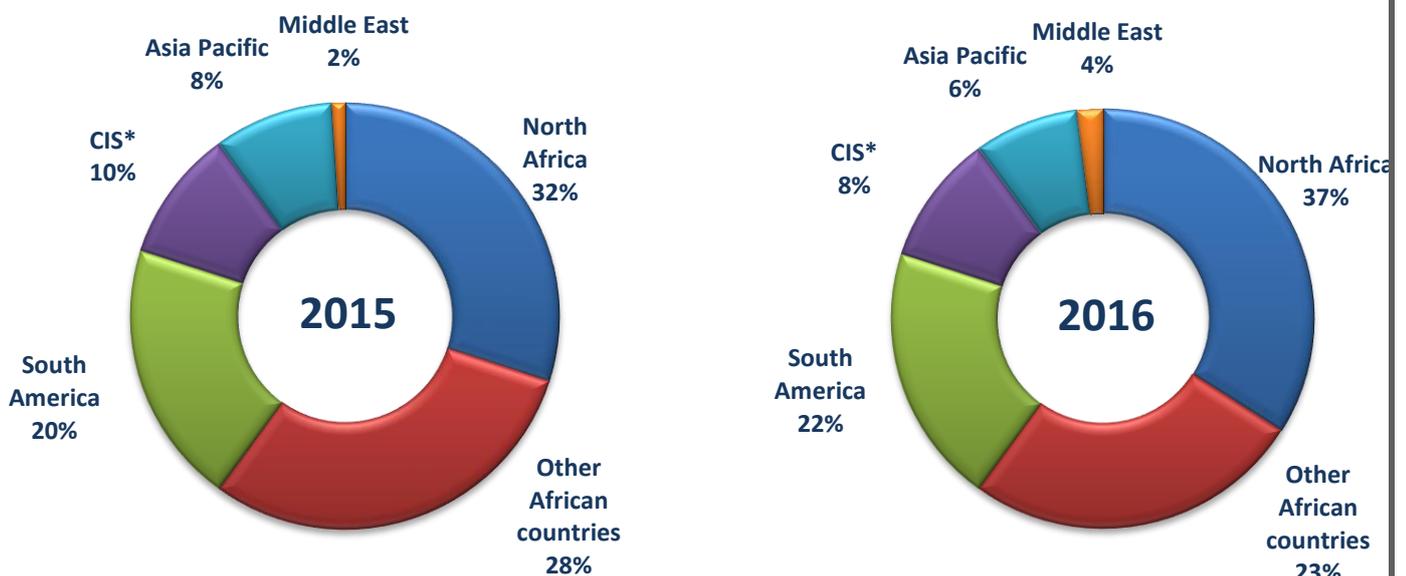
Turnover (€m)	2015	2016 cc*	2016
First quarter	72.1	71.3	60.7
<b>YTD</b>	<b>72.1</b>	<b>71.3</b>	<b>60.7</b>

\* At constant currency

### Cyclical economic impact and unfavourable currency effects

CIS had €71.3 million in sales at constant exchange rates in the 2016 first quarter, representing a limited decline of 1.1% (-15.8% on a reported basis).

Against the continuing backdrop of a very depressed global economic environment, CIS showed good resilience by maintaining steady sales. Indeed, the ramp up of certain contracts, particularly in Algeria, Mozambique and Saudi Arabia, partially offset the cyclical economic impact of trends in the mining and the oil and gas sectors (for a negative impact of €5.5 million over the period). Sales were also impacted by declining exchange rates resulting in a negative currency effect of €10.6 million.



\* Commonwealth of Independent States)

## Strategy and outlook

As part of its ARISE 500 strategic plan, CIS has implemented an offensive strategy with multiple growth drivers to:

- Increase its positions in the oil & gas/ mining segments,
- Pursue business development in the major infrastructure project industry,
- Reinforce its position as a provider of services for armed forces and international organizations,
- Accelerate development in high potential geographic markets,
- Multiply partnerships,
- Make acquisitions,
- Introduce innovations in offerings and services.

### **CIS, international reach, local engagement**

*CIS is specialised in providing catering, accommodations and facilities management services for companies operating in extreme environments. Present in nearly 30 countries with 200 operating sites and a worldwide staff of almost 12,000, CIS has a strong commitment to contributing to the economic and social development of local populations and countries where it operates. CIS meets the highest industry standards in the areas of health and safety, sustainable development and industrial security, while contributing to the lasting prosperity of the local populations living near its sites.*

*Upcoming event: 6/6/2016 – AGM*

*Next press release: 3/8/16 after the close of trading: 2016 first-half sales*

Euronext Paris Segment C - ISIN FR0000064446 - CAC All-Tradable, CAC Mid & Small

Reuters CTRG.PA - Bloomberg CTRG: FP [www.cis-catering.com](http://www.cis-catering.com)



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