



Integrated Life Support Services

Marseilles, 26 October 2016

2016 third-quarter sales: +1.3% at constant exchange rates

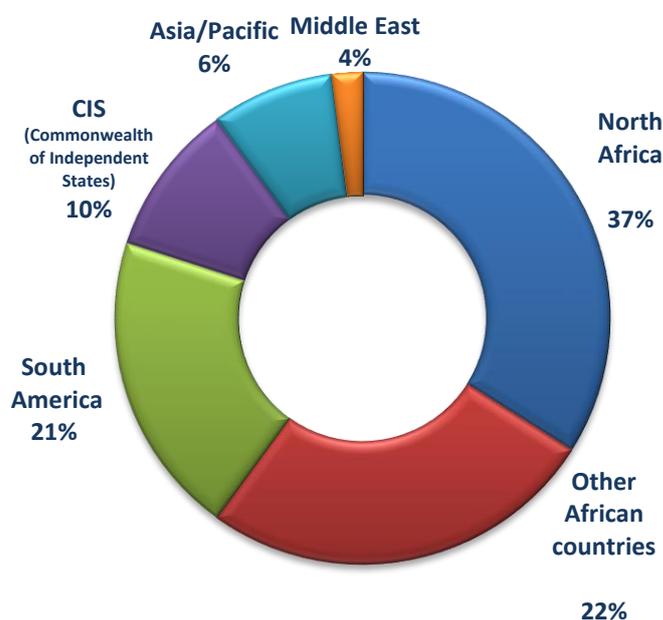
Revenue (€m)	2015	2016 at cc*	Change at cc*	2016
First quarter	72.1	71.3	-1.1%	60.7
Second quarter	71.1	70.1	-1.3%	60.7
Third quarter	65.9	66.8	+1.3%	62.0
Total	209.1	208.2	-0.4%	183.4

* At constant currency

CIS had €66.8 million in revenue in the 2016 third quarter, up 1.3% at constant exchange rates (-5.9% on a reported basis). The foreign exchange impact however has declined sequentially with €4.8 million in the third quarter compared to €20.0 million for the first half.

For the first nine months of the year, revenue amounted to €208.2 million at constant exchange rates, contracting marginally in relation to the same period in 2015. On a reported basis, nine month revenue came to €183.4 million.

Revenue by region at 30 September 2016



Starting up in two new countries: Niger and Kuwait

Operating highlights for the third quarter include the start of several contracts in two new countries:

- In Niger, in the mining sector alongside Areva, for the management of five sites at the Somair and Cominak mines located in the Arlit desert region, in the north of the country, and in the Defence sector for the French and US Armed Forces.
- In Kuwait, with the acquisition of a commissary kitchen facility which has already allowed CIS to launch three new projects.

Outlook for FY 2016: encouraging prospects for the second-half

Against the backdrop of continuing global turmoil, both economic and geopolitical, CIS foresees a marginal improvement in the second half of 2016 at constant exchange rates compared with last year's same period.

At the end of the year, the Group's regional positions should be further strengthened, particularly in the Middle East. At the same time, CIS will continue to expand its service offering and strengthen its commercial organisation in preparation for the rebound expected in 2017.

CIS, international reach, local engagement

CIS is specialised in the management of remote sites in extreme environments, onshore and offshore. As a services integrator, the Group has developed a comprehensive service offering (facilities and utilities management) that allows it to provide customers with turnkey solutions. Present in nearly 30 countries with 200 operating sites and a worldwide staff today numbering more than 11,000, CIS has a strong commitment to contributing to the economic and social development of the local populations and countries where it operates.

Next press release: 25/01/2017 after the close of trading: 2016 fourth-quarter sales.

Euronext Paris Segment C - ISIN FR0000064446 - CAC All-Tradable, CAC Mid & Small

Reuters CTRG.PA - Bloomberg CTRG: FP www.cis-catering.com



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