



Integrated Life Support Services

Marseilles, 24 January 2018

## FY 2017 revenue: +5 % growth at constant exchange rates

Revenue (€m)	2017	2017 at CC*	Change at CC*	2016
First quarter	64.4	62.3	+2.6%	60.7
Second quarter	65.0	66.0	+8.7%	60.7
Third quarter	60.0	64.4	+3.7%	62.0
<b>Fourth quarter</b>	<b>62.0</b>	<b>69.4</b>	<b>+5.2%</b>	<b>66.2</b>
<b>Total</b>	<b>251.4</b>	<b>262.1</b>	<b>+5.0%</b>	<b>249.6</b>

\* Constant currency

### Positive business momentum and unfavourable currency effects

For the 2017 fourth quarter, the Group reported sales of €62.0 million, up 5.2% at constant exchange rates from the same period in 2016. Sales on a sequential basis gained 5.0% from the prior quarter (Q3 2017) excluding the currency effect (+3.3% on a reported basis).

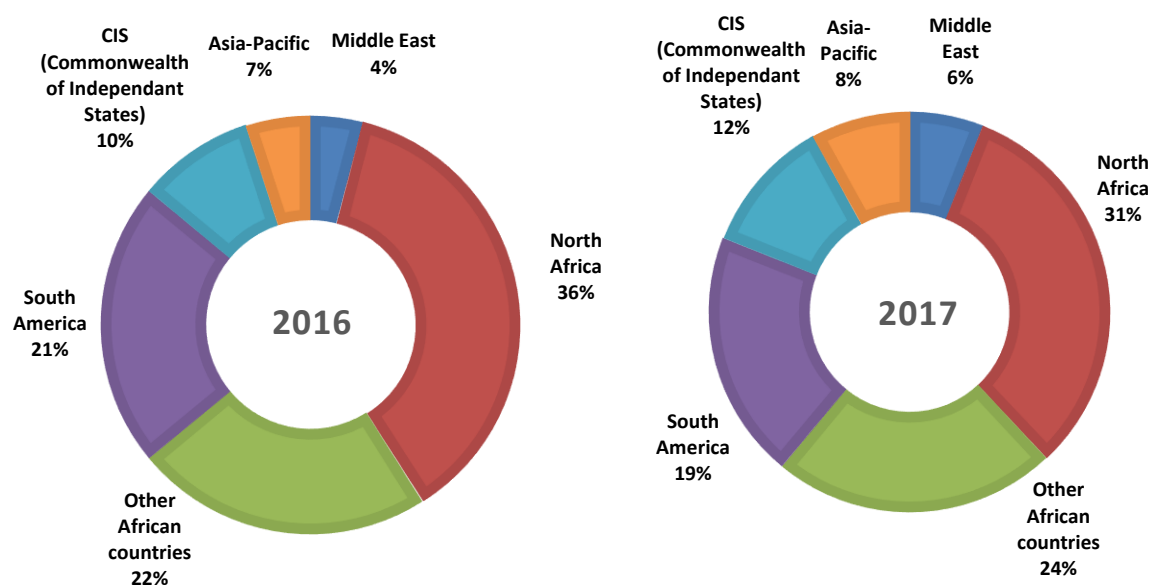
For the 2017 full year, sales reached €251.4 million, up 0.7% from the prior year (€249.6 million). This performance includes an adverse currency effect of €10.7 million for 2017.

**At constant exchange rates, Group sales rose 5.0% to €262.1 million.**

### Gains in fast-growth countries

The following countries were key contributors to business in 2017: Mongolia, Mauritania, Saudi Arabia, DR of Congo and Russia, providing substantial drivers for organic growth.

## Revenue by region:



### Outlook for growth in 2018

CIS is confident in prospects for the continuing development of new business in 2018.

- Momentum for the sector is positive, reflecting a more favourable environment for our customers. Commodity prices, and in particular oil, have continued to increase in the 2017 second half.
- 2018 is expected to reap the full benefits from 2017's commercial successes.
- Finally, the execution of the strategic plan ARISE remains on track.

The complete annual results for 2017 will be presented at the meeting to be held on 11 April 2018 in Paris.

### About CIS

*CIS is specialised in the management of remote sites in extreme environments, onshore and offshore. As a services integrator, the Group has developed a comprehensive service offering (catering and living accommodations, facility management and support services) that allows it to provide customers with turnkey solutions. Present in more than 20 countries with 180 operating sites and a worldwide staff today numbering nearly 11,000, CIS has a strong commitment to contributing to the economic and social development of the local populations and countries where it operates.*

*Next press release: 11/04/2018 before the commencement of trading: FY 2017 results*

Euronext Paris Compartment C - ISIN FR0000064446 - CAC All-Tradable, CAC Mid & Small  
Reuters CTRG.PA - Bloomberg CTRG:FP [www.cis-catering.com](http://www.cis-catering.com)

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