

Marseilles, 23 October 2019

## Accelerating growth in the 3<sup>rd</sup> quarter €69.9m, +29.5%

### First 9-month sales of 2019: €194.2m, +14.7%

Revenue (€m)	2019 revenue	2018 revenue	Change	2019 revenue at CC	Change at CC
Q1	57.0	57.2	-0.3%	56.7	-0.8%
Q2	67.3*	58.1	+15.6%	67.3*	+15.7%
Q3	69.9*	54.0	+29.5%	67.8*	+25.6%
<b>Total 9 months</b>	<b>194.2</b>	<b>169.3</b>	<b>+14.7%</b>	<b>191.8</b>	<b>+13.3%</b>

CC: at constant currency

\*Integration of Brazilian companies Alternativa and Beta as from 05/2019

#### Accelerating growth in the 3<sup>rd</sup> quarter

In line with expectations, CIS' growth continued to build momentum. Sales in the third quarter grew 29.5%, accelerating in relation to Q2, to reach €69.9 million. This increase includes the impact of companies acquired in Brazil, Alternativa and Beta, of approximately €5 million in sales and a negative currency effect of €2.1 million. Like-for-like (at constant structure and exchange rates) revenue grew 16.2%.

This solid performance was made possible by several commercial successes in recent months, notably in Eurasia which now accounts for nearly 30% of the total revenue for the period (including a one-off contract of €3.1 million awarded in Kazakhstan). In Sub-Saharan Africa, the Group also registered solid gains, with revenue up from €12.9 million in 2018 to €18.3 million in the third quarter of 2019, driven by expansion into four new countries in the region since the beginning of 2019: Malawi, Senegal, Cameroun and Gabon.

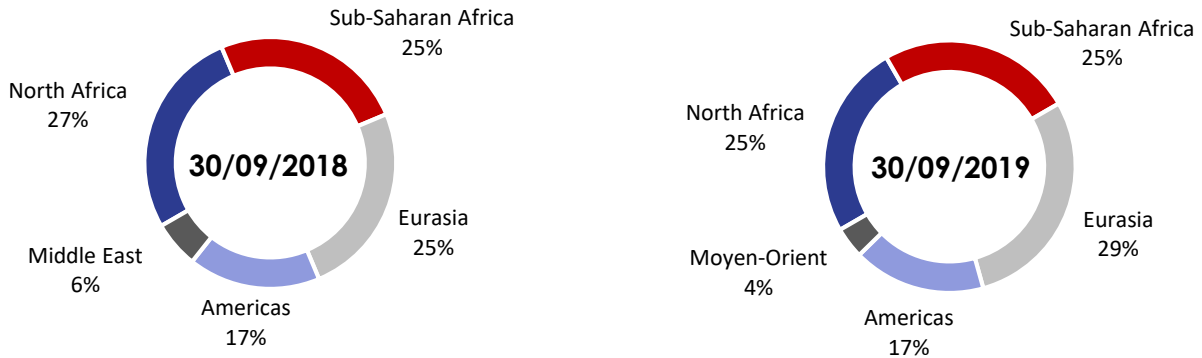
Total Group sales for the first nine months rose significantly to €194.2 million or 14.7% (+8.6% like-for-like).



Integrated Life Support Services

Press release

Revenue by region



Outlook

Based on the level of revenue recorded, CIS remains confident in the outlook for achieving sustained growth for the 2019 full year.

About CIS

CIS Group supports the major players in the hydrocarbon, mining, construction and defence sectors at every stage of their projects, either in urban, industrial, offshore and onshore most isolated environments. As a provider of integrated services, CIS has developed a complete range of services (catering, living accommodations, facility management and support services) to bring comfort and safety to residents, and contribute to the performance of our customers through the daily management of their sites.

Present in 20 countries with more than 200 operating sites and a worldwide staff today numbering more than 11,000, CIS has a strong commitment to contributing to the economic and social development of the local populations and countries where it operates.

**Next press release: 22/01/2020 after the close of trading: 2019 annual sales**

Euronext Paris Compartment C - ISIN FR0000064446 - CAC All-Tradable, [CAC Mid & Small](#)

Reuters CTRG.PA - Bloomberg CTRG :FP

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