



Integrated Life Support Services

Marseilles, 16 October 2018

Sales steady over the first nine months at constant currency

A number of recent commercial successes

Revenue (€m)	2018 revenue	2018 revenue at CC*	Change at CC*	2017 revenue
First quarter	57.2	66.6	+3.3%	64.4
2 nd quarter	58.1	64.4	-0.8%	65.0
3 rd quarter	54.0	56.7	-5.5%	60.0
Total 9 months	169.3	187.7	-0.9%	189.4

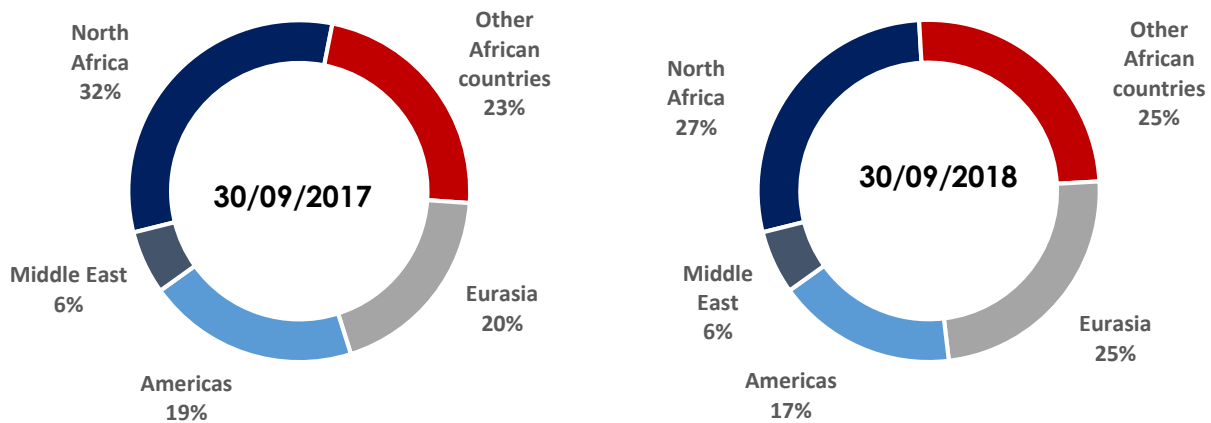
* At constant currency

CIS reported €56.7 million in revenue for the 2018 third quarter at constant currency. While narrowing significantly, currency effects continued to adversely impact sales which on a reported basis amounted to €54.0 million.

Growth in the period was largely driven by Eurasia (Kazakhstan, Mongolia, Russia) and Africa (Mauritania, DR of Congo, Chad) though without fully offsetting the non-renewal of a significant contract in North Africa.

For the year's first nine months, revenue amounted to €187.7 million at constant currency, largely steady compared with one year earlier. On a reported basis, nine month revenue was €169.3 million.

A more balanced regional sales mix



Excellent commercial performances with order intake totalling US\$243 million in the third quarter

CIS delivered an excellent commercial performance with the signature of 31 contracts in the third quarter. This performance was all the more remarkable when considering that contracts were signed in 14 different countries. Total order intake (new contracts and renewals) came to US\$243 million and will gradually start to produce its full effects in the last quarter of this year.

In addition, the Group is currently responding to a number of consultations expected to fuel a rebound in activity starting in 2019.

About CIS

CIS is specialised in the management of remote sites in extreme environments, onshore and offshore. As a services integrator, the Group has developed a comprehensive service offering (catering and living accommodations, facility management and support services) that allows it to provide customers with turnkey solutions. Present in more than 20 countries with 180 operating sites and a worldwide staff today numbering nearly 11,000, CIS has a strong commitment to contributing to the economic and social development of the local populations and countries where it operates.

Next press release: 23/01/2019 after the close of trading: 2018 annual sales

Euronext Paris Compartment C - ISIN FR0000064446 - CAC All-Tradable, CAC Mid & Small

Reuters CTRG.PA - Bloomberg CTRG :FP

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