



Integrated Life Support Services

Press release

Marseilles, 22 January 2020

Strong momentum confirmed in Q4 2019: +30.3%

FY 2019 revenue: €265.7 million, up 18.5%

Revenue (€m)	2019 revenue	2018 revenue	Change	2019 revenue at CC	Change at CC
Q1	57.0	57.2	-0.3%	56.7	-0.8%
Q2	67.3*	58.1	+15.6%	67.3*	+15.7%
Q3	69.9*	54.0	+29.5%	67.8*	+25.6%
Q4	71.5*	54.9	+30.3%	70.9*	+29.3%
Total	265.7	224.2	+18.5%	262.7	+17.2%

CC: at constant currency

*Integration of Brazilian companies Alternativa and Beta as of 05/2019

2019: sustained acceleration in sales growth quarter after quarter

As announced at the start of the fiscal year, 2019 marked a return to organic growth. After a stable first quarter, CIS showed continuously accelerating growth rates (at CC) with growth in sales of 15.7% in Q2 and 25.6% in Q3. This accelerating momentum continued in the last quarter with a particularly strong increase of 29.3% to reach €71.5 million.

For the full year of 2019, the Group had a revenue of €265.7 million compared to €224.2 million in 2018, up 18.5% on a reported basis. Excluding the acquisitions of Alternativa and Beta and at constant exchange rates, revenue grew 11.5%. Since their consolidation in May 2019, Alternativa and Beta contributed €12.8 million in consolidated revenue to the Group. For 2019, Group revenue benefited from a positive currency effect of €3.0 million.

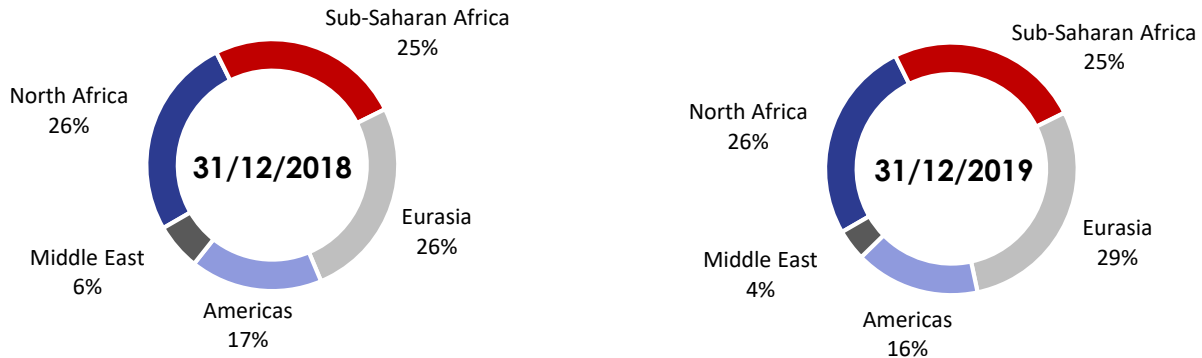
This excellent organic growth was driven by increasing contributions from existing contracts combined with commercial successes achieved since the beginning of the year, which enabled the Group to generate additional revenue of €56.0 million over the full year. In addition to sustained business momentum in the historic countries of operation, newly-entered markets contributed €2.9 million to the Group's turnover.



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Revenue by region



2020 outlook

The numerous commercial successes recorded during the year as well as CIS' expansion into new countries are fully in line with the Group's strategy for sustainable growth.

Based on this positive momentum, CIS is confident in its outlook for robust growth in 2020.

About CIS

CIS Group supports the major players in the hydrocarbon, mining, construction and defence sectors at every stage of their projects, either in urban, industrial, offshore and onshore most isolated environments. As a provider of integrated services, CIS has developed a complete range of services (catering, living accommodations, facility management and support services) to bring comfort and safety to residents, and contribute to the performance of our customers through the daily management of their sites.

Present in 20 countries with nearly 230 operating sites and a worldwide staff today numbering more than 12,500, CIS has a strong commitment to contributing to the economic and social development of the local populations and countries where it operates.

Next press release: 24/04/2020 before the commencement of trading:

FY 2019 annual results and Q1 2020 sales

Euronext Paris Compartment C - ISIN FR0000064446 - CAC All-Tradable, [CAC Mid & Small](#)

Reuters CTRG.PA - Bloomberg CTRG :FP

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